



# Cloud Enablement

Long 80 has a clear-cut philosophy of cloud-first. We offer a diverse portfolio of cloud services that is enabled by a strong partner ecosystem. As a strategic partner for end-to-end cloud transformation, Long 80 can help your business, regardless of your maturity in adoption of cloud and related technologies. Experience significant transformation in all segments of your healthcare operations, reduce provider/payer costs, and improve patient outcomes.

## Cloud Offerings

Long 80 brings to bear an End-to-End set of cloud enablement services across Readiness Assessment, Cloud Migration and Transformation, Orchestration, Optimization and Management.

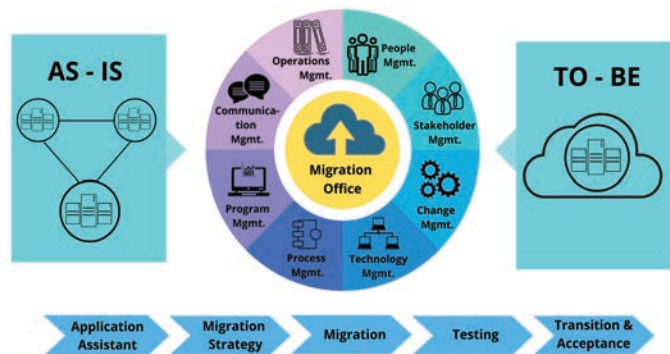
### Cloud Assessment & Advisory

Long 80 can help you leverage the cost optimizations, scalability, and flexibility associated with cloud computing, with a detailed assessment and advisory. The current & target states are evaluated on different criteria such as performance goals, prerequisites, architecture constraints, current operations, security/compliance, risks, costs, and business value.

- Business/IT need & readiness assessment
- Prioritized list of applications that can be migrated
- Estimates on effort, costs and impact
- Recommendations on cloud strategy
- Roadmap & Best Practices

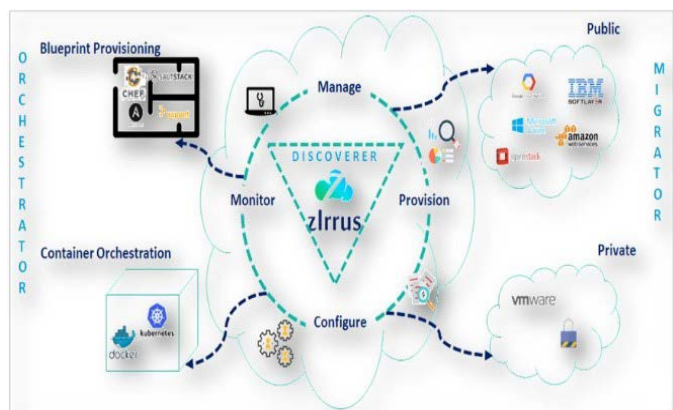
### Migration & Transformation

Long 80's framework for Cloud Enablement is the Migration Office. Leveraged as an integral element of our Customer Success Centers for clients, it delivers seamless release transition/cutover to production and faster releases.



## Cloud Orchestration, Optimization & Management

Long 80's zIrrus Platform powered by AIOps Platform ZIF acts as an End-to-End enabler of hybrid cloud orchestration.





## Key Features of zIrrus

- IT on Demand/Software Defined Infrastructure
- Seamless migration with zero downtime & zero data loss
- Multi-cloud Compatible Cloud Orchestration
- Cloud-enabled DevOps
- Environment as a Service (EaaS) use cases
- ZIF for Auto-Discovery, Dynamic Enterprise Blueprinting, AI-led Analytics, Predictions & Remediation

## Azure Cloud Services

With extensive expertise and years of experience with Microsoft Azure Cloud, we offer Azure Cloud Services as a separate Managed Service Offering - with the zIrrus platform driving seamless application packaging, workload migration, and provisioning in Azure.

- Consulting & Advisory
- Application Migration (Cloud Factory Model)
  - Application Modernization
  - Cloud-native Development
- Cloud Modernization
  - Cloud Infrastructure Setup, Automation, Orchestration & Migration
- Cloud Operations & Optimization

## Business Outcomes experienced by our clients

- **99.98% availability** of critical apps
- **40% cost savings** using Azure Common Services & Migration Office
- **40% reduction in cost impact** of resource unavailability - through pooling
- **75% productivity improvement** in QA - parallel execution, tools
- **Faster migration** cycles - IaC, test automation, DevOps-led environment provisioning
- **Significant effort reduction** in porting using tools - data conversion & configuration

## Industry Recognitions

- 'Aspirant' in Everest Group's 'Cloud Enablement Services PEAK Matrix™ Assessment and Compendium 2020'
- **Ranked #1** in 'Cloud & Infra Migration Transformation Consultants', Black Book Market Research LLC
- Recognized by Gartner as a 'Migration Partner' in their reports



Long 80, LLC. is a collaboration between GAVS Technologies and Premier, Inc. on a strategic joint venture.

Premier, Inc. is a leading healthcare improvement company headquartered in Charlotte, NC, and GAVS Technologies N.A. (GAVS) is focused on Artificial Intelligence for IT Operations (AIOps)-led managed services and digital transformation. Long 80 will bring innovative, AI-driven information technology (IT) operations and security operations to healthcare organizations in the US.